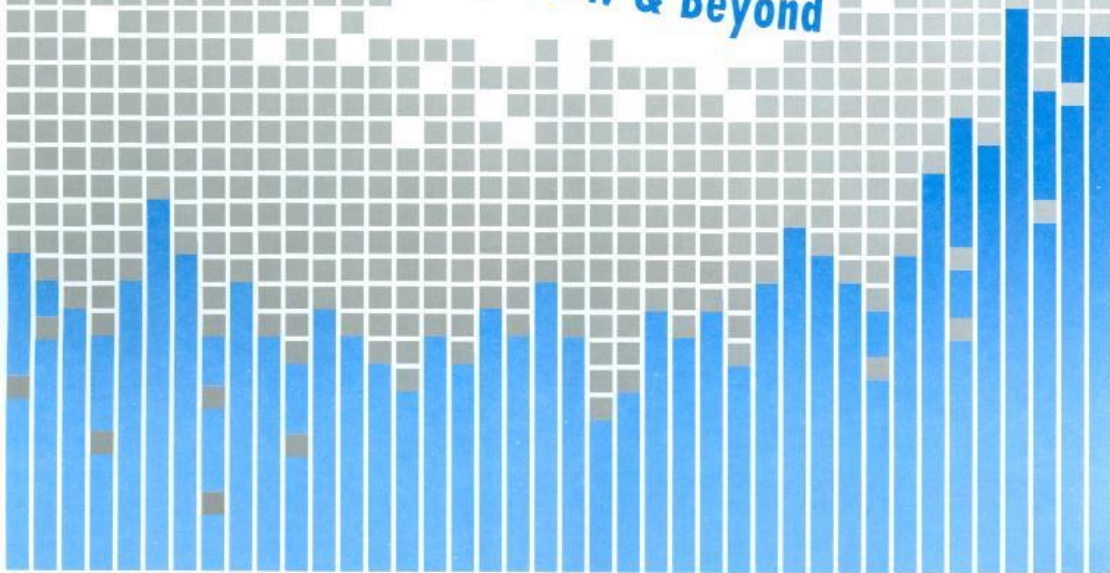


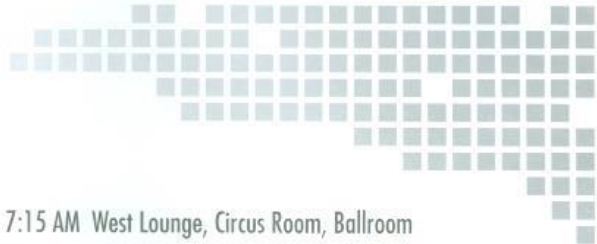
47TH ANNUAL CPCU INSURANCE ALL-INDUSTRY DAY

November 6, 2008





PROGRAM



Coffee Program

7:15 AM West Lounge, Circus Room, Ballroom

7:45 AM – 12:00 PM Braden Auditorium

General Session & Conferment

Kevin Lawson, FLMI, HIA (Moderator)
Manager, Agency Recruiting
State Farm®

“Automotive Technologies:

The End of Car Insurance as We’ve Known It”

John Hebden, CPCU
Assistant Vice President – Property and Casualty Underwriting
State Farm®

“Insurance 2020 Now What?

Exploring Initiatives for Innovation”

James (Jamie) Bisker
Global Insurance Industry Leader
IBM Global Business Services

“Generating Wind Energy and Moving It to Market”

Caton Fenz
Project Development Manager
Horizon Wind Energy

“Global Foresight Analysis: How Global Trends are Impacting the U.S. Insurance Market and Industry”

Guy C. Fraker
Director of Global Foresight Analysis
State Farm®



**Conferment of
New Designees**

Warren Farrar, CPCU, CLU, ChFC
CPCU Society Vice President
Assistant Vice President of Claims
State Farm®

**Gold Circle
of Excellence
Presentation**

James D. Klauke, CPCU, AIC
CPCU Society Regional Governor

Luncheon

Bone Student Center Ballroom – 12:00 PM – 2:15 PM
Invocation – Knight Wells, Pastor,
St. John's Lutheran Church – Bloomington, IL

Luncheon Speaker

Karen Mills
Comedian



*This program has been approved for
4 hours of continuing education credit by
the Illinois Department of Insurance.*



*As a Chartered Property Casualty Underwriter,
I shall strive at all times to live by the highest standards of professional conduct.
I shall strive to ascertain and understand the needs of others
and place their interests above my own,
and I shall strive to maintain and uphold a standard of honor and integrity
that will reflect credit on my profession
and on the CPCU designation.*

CONGRATULATIONS

to July 2007 – June 2008 CPCU Completers

Bearing Point Inc.
Sreehari Prathigadapa

COUNTRY® Financial

Nathan W. Baumann
Michael D. Fish
Jeffrey C. Gendron
Richard A. Jones
Larry Lessen
Tina L. McCandless
Curtis R. Reiners
Nicole Shake
Craig Stokowski
Ryan H. Thomas

Pekin Insurance

Todd A. Clark
Robert P. Davis
Ladd R. Stallings

**State Farm Insurance
Companies®**

Paul G. Bright
Tim Cassidy
John Diedrich
Garrick Flohr
Yalonda Michelle Fox
Brett Gosteli
Teresa Herrera
Ryan Jimison
Ron Klein
Justin Schmidgall
Jonathan Titzel
Nancy Warden
Brandi Warmbier
Garrett Williams

Sticklen Insurance Agency

Andrew P. Sticklen - Land of Lincoln
CPCU Chapter

Continuing Professional Development (CPD)

Kenneth P. Bergeron
Daniel L. Blodgett
Angela R. Brucker
Timothy Robert Brunton
Michael P. Carroll
Donald Michael Coy
Brent W. Douglas
James M. Dunne
Warren Lynn Farrar
Donya Flohr
Kendra A. Franklin
Melissa D. Geiser
Jason Giessinger
Kimberly J. Griffin
Harvey J. Harms
Gregory Lee Hayward
Kelly J. Heim
William James Hinderks
Jennifer K. Ho
Marcy Iunghuhn
James R. Jones
James D. Klauke

Julia A. Klinzing
Greg Kurtenbach
Peter Laube
Tim Litwiller
Brian Livengood
Michael F. Lockett
Laurel D. Matthews
Randall Charles Mattoon
Kathleen Mawyer
William D. McCullough
Duane Alan Meade
Sara Louise Medlock
Beverly Miller
Kimberly Susan Novacek
Theresa A. Parlette
Sherry C. Parker
Russell Perkins
Cathy A. Roth
William Alan Roth
Kelly Rudin
Anne B. Ryburn
Ann C. Sallen

Charles D. Sang
Glen R. Schmidt
Michael Todd Scott
Thomas Robert Scott
Sandra S. Sharp
Raymond T. Sheldon
Michael S. Slotter
Cynthia E. Spires
Lynn T. Splittstoesser
Kevin J. Stuff
Matthew T. Swingler
Karen Fulton Terry
Karyn L. Therman
Vernon K. Veal
Stacey L. Wade
Jack W. Watts, Jr.
Colleen A. Wilson
Debra G. Wozniak
David K. Wuethrich

*2007 and 2008 CPCU New Designees
also qualify for Continuing Professional
Development (CPD)*



OFFICERS OF THE CENTRAL ILLINOIS CHAPTER OF CPCU

Executive Board

President – **Elwood Brown**
Vice President – **Billie Bryant**
Treasurer – **Dale Cope**
Secretary – **Michael Milligan**
Past President – **Colleen Wilson**

Board of Directors

Chapter Growth (Chapter Planning, Scholarship & Library, Member Feedback, Company Connections, Pekin/Peoria Connections) – **Angela Blair**
Communications and Marketing (Web Site, Speakers Bureau, Visibility) – **Aaron Kilgore**
Education (Candidate Recruitment & Development, Mentoring, Review Day) – **Mary Skelley**
Internal Affairs (Audit, Laws & History, Ethics) – **Jim Jones**
Member Activities (Good Works, Summer Activity, New Designee) – **Jackie Kirkley**
Member Events (Programs, Facilities, Database & Reservations) – **Bill Baird**
Member Development (All Industry Day, Workshop, Continuing Professional Dev.) – **Dan Blodgett**
Director At Large – **Kristen Wolber**

2008 - 2009 Committee Chairpersons and Vice-Chairpersons

Audit – **Steve Burns/Avana Nice**
Candidate Recruitment & Development –
Mike Devore/Jessica Bryant
Chapter Planning – **Colleen Wilson/Elwood Brown**
Company Connections – **Colleen Wilson/
Elwood Brown**
Continuing Professional Development – **Michael Allen**
Database and Reservations – **Colette Tillery/
Marcia Hammerstrand**
Ethics – **Debbi Wolford/Becky Shealy Co-Chairs**
Facilities – **Steve Leisure/Kathy Mawyer**
Good Works & Summer Activity – **Steve Wilson**
All Industry Day 2008 – **Connie Reum/Bret Eckberg**
Laws and History – **Bill Roth**

Member Feedback – **Jennifer McFarland**
Mentoring – **Vickie Hodges/Michelle Rushing**
New Designee – **Janet Walker**
Pekin/Peoria Connections – **Jim Ruth**
Programs – **Chris Chenoweth/Linda Rigsby**
Review Day – **Joanne Ohler/Joel Speer**
Scholarship & Library – **Susan Johnson**
Speakers Bureau – **Mike Barthe/Gil Ferraro**
Visibility – **Laura Hossley**
Web Site – **Susan Hayden/Steve Brewer**
Workshop – **Lori Burrone**

2008 All-Industry Day Committee

Program Chair – **Connie Reum**
Program Vice-Chair – **Bret Eckberg**
Bill Baird
Angie Brucker
Lori Burrone
Lynn Legner
Tom Mellor
Elfreda Murray
Cynthia Rolfs
Darla J Sandel

Marketing Chair – **Mary Bonczkowski**
Kimberly Behl
Mary Lynn Edwards
Melissa Martinez
Rob Mikel
Kim Novacek
DeLisa Rodney
Patty Wiser

New Designee Chair – **Janet Walker**
Carrie Baumann
Anne Kasson

Facilities Chair – **Stephanie Anderson**
Dave Cohn
Rhonda Eckerty
Kevin May

ABOUT THE SPEAKERS (in order of appearance)

Kevin Lawson, FLMI, HIA, Manager – Agency Recruiting, State Farm® Insurance Companies, joined State Farm® in 1985 and has held various positions in Systems, Human Resources Education & Training, Administrative Services Training & Communications, and Learning & Development, and assumed his current position in 2006. He earned his bachelor's degree in Mathematics from Illinois State University. Prior to coming to State Farm®, he taught 6 1/2 years in the public school system as a high school mathematics and physics instructor. At State Farm®, Kevin is actively involved in the development and support of Agency Field Leadership, Agency Recruiters, Agency Career Track Specialists, and Agency Recruiting Leadership. Outside State Farm®, he lives in pleasant havoc with his bride of 29 years, Vicki, their three sons – ages 17, 19, & 20, and two cats. One of his favorite pastimes is performing on stage as a singer/guitar player and speaking to a wide variety of audiences. His challenge as a facilitator and speaker is not to just present material, but to make it come alive. And that comes naturally for Kevin as his passion and focus is always on the development and success of those in his audience.

John Hebden, CPCU, is Assistant Vice President – Property and Casualty Underwriting at State Farm® Corporate Headquarters in Bloomington, Ill. Hebden joined State Farm® in 1979 as an agent in Wayne, PA. He is a Lifetime Member of the President's Club. He was named Agency Field Executive in Concordville, PA., in 1998 and transferred to Corporate Headquarters in 1999 as Administrative Assistant – Fire Executive. He was promoted to his current position in 2000. Hebden earned a bachelor's degree from Kalamazoo College, Kalamazoo, MI, and a master's degree from Northern Arizona University, Flagstaff. He earned the Chartered Property Casualty Underwriter (CPCU) designation in 2004.

James Bisker (Jamie) joined IBM's IBV (Institute for Business Value) as a Global Insurance Industry Leader in October 2004. His major focus is on developing thought leadership for the global insurance industry, specifically researching and describing the future state of the business climate for insurance and consulting carriers around the world in how they can use technological innovation to significantly improve their performance. Prior to joining IBM, Jamie worked 5 years at Tower Group in the Insurance Practice where he was most recently Director of Research. He was responsible for technology implementations, strategic planning, and technology architectures for the life insurance and property and casualty (P&C) industries. His areas of specialization included intelligent systems, geographic information systems, data warehousing, and business intelligence. Prior to joining Tower Group, Jamie was at Nationwide Insurance Enterprise for over 14 years as a technology architect, technology research analyst, and distributed data processing consultant.

Caton Fenz currently serves as Project Development Manager for Horizon Wind Energy, the third largest wind energy operator in the country with over 1,500 MW in operation and more than 15,000 MW under development. In this role, Caton is responsible for identifying and analyzing new wind farm prospects, acquiring land rights, managing permitting, and transitioning the project to construction and operations – among other duties. He's currently working on over 1,000 MW of new wind farm prospects across Texas and Illinois. Prior to Horizon, Caton worked in management consulting and the Texas State Legislature as a staffer and a lobbyist. He holds B.A. and M.A. degrees in Government from The University of Texas at Austin.

Guy Fraker, as Director of Global Foresight Analysis, works with State Farm's Senior Executive Team identifying long term risks and opportunities and helping prioritize and develop strategies to contend with those risks. As strategist, he helps to guide the implementation of solutions. In 1998, while in the role of Agency Field Executive, Guy became involved with the firm, Global Business Network (GBN). During that time State Farm® supported Mr. Fraker's development including a variety of studies through the University of California Berkley, monthly CEO study group through GBN and a variety and scenario planning projects; topics ranging from terrorism to organizational change. Guy continues to serve in a leadership capacity on organizational development and companywide design and innovation. He has earned his MBA in behavioral economics through the University of Georgia. Guy is a native of Bloomington, Illinois. His passions include his two sons, Patrick (19) and Taylor (17). In his leisure time, he enjoys rock climbing, fly-fishing, wood carving and playing the banjo.

Karen Mills is a veteran comedian who has headlined clubs and worked theaters across the country. Fresh off a three-year tour with the "Southern Fried Chicks", Karen is now on her own, spreading the laughs coast to coast. One of 78 million baby boomers, Karen finds humor in the "new midlife," ever changing technology and the reason she became a comedian – "because funny follows me!" Karen is also a favorite in the corporate world. Her clients include American Express, Marriot, AT&T, AFLAC and many more. Her humor is smart and observational. You may have heard her sharp wit on the "Bob & Tom Show." Karen has also worked with Jon Stewart, host of "The Daily Show" on Comedy Central and was a contributing writer for "The Rosie O'Donnell Show." Karen first started entertaining crowds in the sports arena. She played basketball at the University of Tennessee at Chattanooga where she earned All-American honors and was inducted into the Hall of Fame. A native of Tennessee, this southern girl makes one thing clear, "I am NOT a southern belle, unless I need to be..." A natural performer with a keen sense of timing and wide range of topics, Karen has a broad audience appeal. If you haven't seen Karen Mills yet, she's a fresh face destined to be a familiar one.

**Antitrust Compliance
Statement**
March 4, 1996

From time to time, program speakers will appear at chapter meetings and present points of view with which the chapter's members and leadership do not agree. The Central Illinois Chapter of CPCU would like to make it clear that, as an educational organization, it fosters the exchange of views on subjects which are of interest to its members and the insurance industry. At the same time, the Chapter must guard jealously its neutral status on matters that may have a very material impact on their member sponsoring companies.

The chapter will not allow speakers, members, or guests to advocate any conduct which may encourage the violation of antitrust and other regulatory laws applicable to insurers here in the State of Illinois. Any indication that the Chapter facilities are being used for an improper purpose will prompt the chapter, through its leadership, to disavow any illicit activity. That may even include a call to adjourn. Examples of possible violations include the exchange of proposed rates, underwriting guidelines, and dealings with suppliers providing goods and services used in the resolution of pending claims.

Members employed by companies having more explicit statements dealing with these issues are encouraged to refer to them for further guidance.

Special Thanks To:

- Pekin Insurance for its financial contribution to secure graphic and print services for this event.
- State Farm® Creative Services for photography during today's event.
- State Farm® Creative Services and Business and Technology Research Lab (BTRL) for "Technology: Did You Know" during today's event.
- Erick Heuer and Josh Myers, State Farm®, for Audio/Visual services.
- Brian A. Abamont, Technology Counsel, Corporate Law, State Farm® for serving as back-up speaker for today's event.
- Michael P. Holm, CPCU, ARe, Regional Marketing Director, AICPCU/IIA, for the donation of the water bottles.
- The Central Illinois CPCU Chapter extends its appreciation to the Land of Lincoln CPCU Chapter for participation in planning the All Industry Day 2008.

Suggestions/Comments

If you have any suggestions or comments for our 2009 All-Industry Day Program, please contact:

Dan Blodgett, CPCU

Director of Member Development for Central Illinois Chapter of CPCU
State Farm® Insurance Companies
Three State Farm Plaza South, Bloomington, IL 61791
Phone: (309) 735-4855; Email: dan.blodgett.cqsx@statefarm.com



*Sponsored by the Central Illinois Chapter of
Chartered Property and Casualty Underwriters*

